



Delivery of Care in Underserved Areas

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Regional Services Summary





Overview

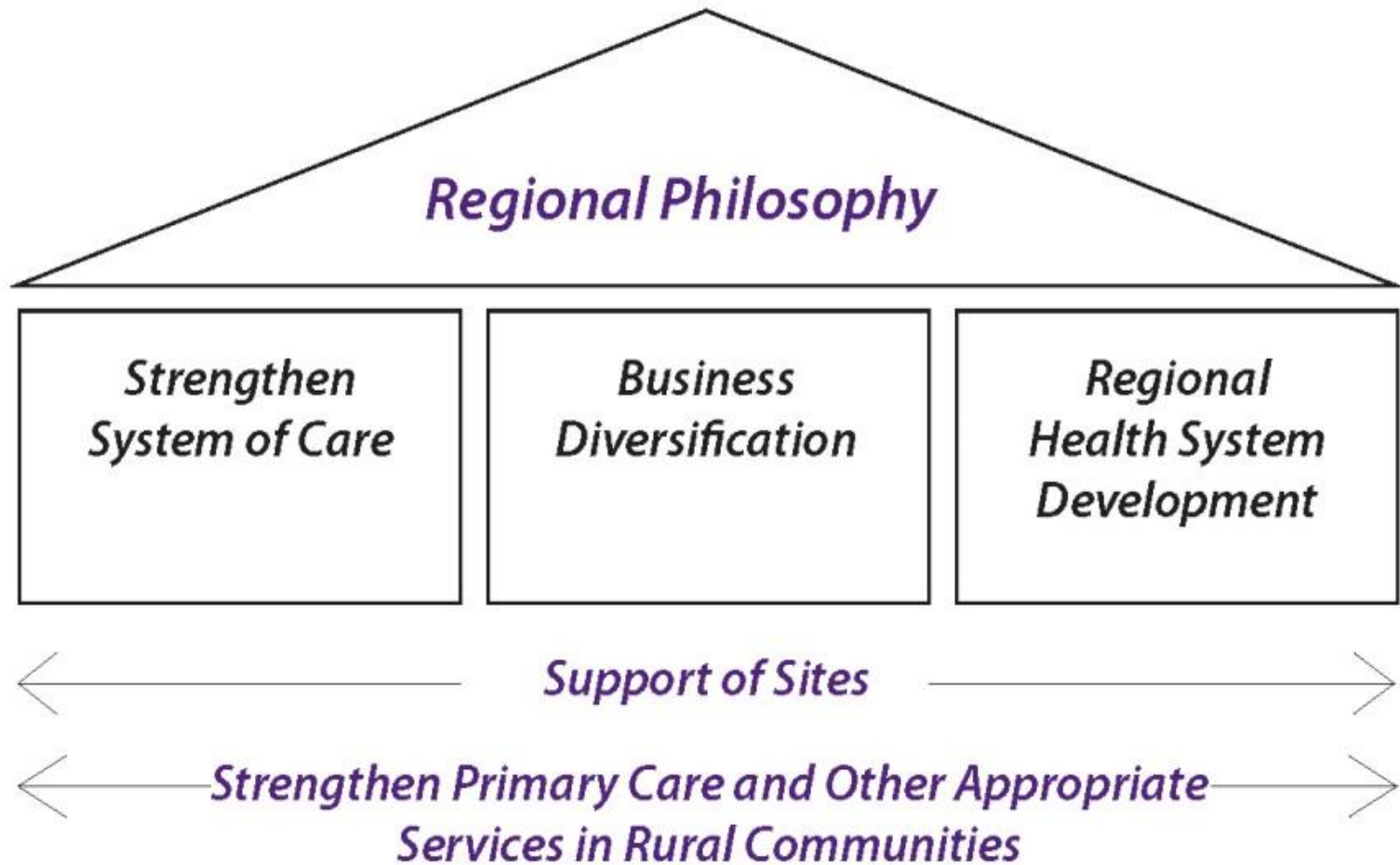
- Billings Clinic is a not-for-profit organization structured as a medical foundation that serves Montana, northern Wyoming and the western Dakotas
- 285-licensed bed acute care hospital located in Billings, Montana
- A multi-specialty physician group practice based in Billings with branch clinics in Miles City and Bozeman, Montana, and Cody, Wyoming
- A long-term care facility and a research center
- Manage 11 Critical Access Hospitals and Clinics in Montana and Wyoming
- A physician-led, integrated health care organization, the Clinic has 3,750 employees, including 260 physicians and 90 advanced practitioners offering more than 50 specialties
- 100 specialty care clinics per month at 23 regional locations for residents of rural Montana, Wyoming, and North Dakota



Partnership Philosophy in the Region

- Our intent is to create an integrated rural health care system that leverages resources and expertise
- Value exceptional patient-centered care and financial strength while demonstrating our commitment to community-based health care
- Advocate partnerships that are based on trust, shared vision, values and goals
- Transfer health care knowledge and expertise to partnering organizations thus fostering sound decision-making
- Utilize progressive management methods to achieve optimal operational, financial and clinical outcomes

Regional Strategic Pillars



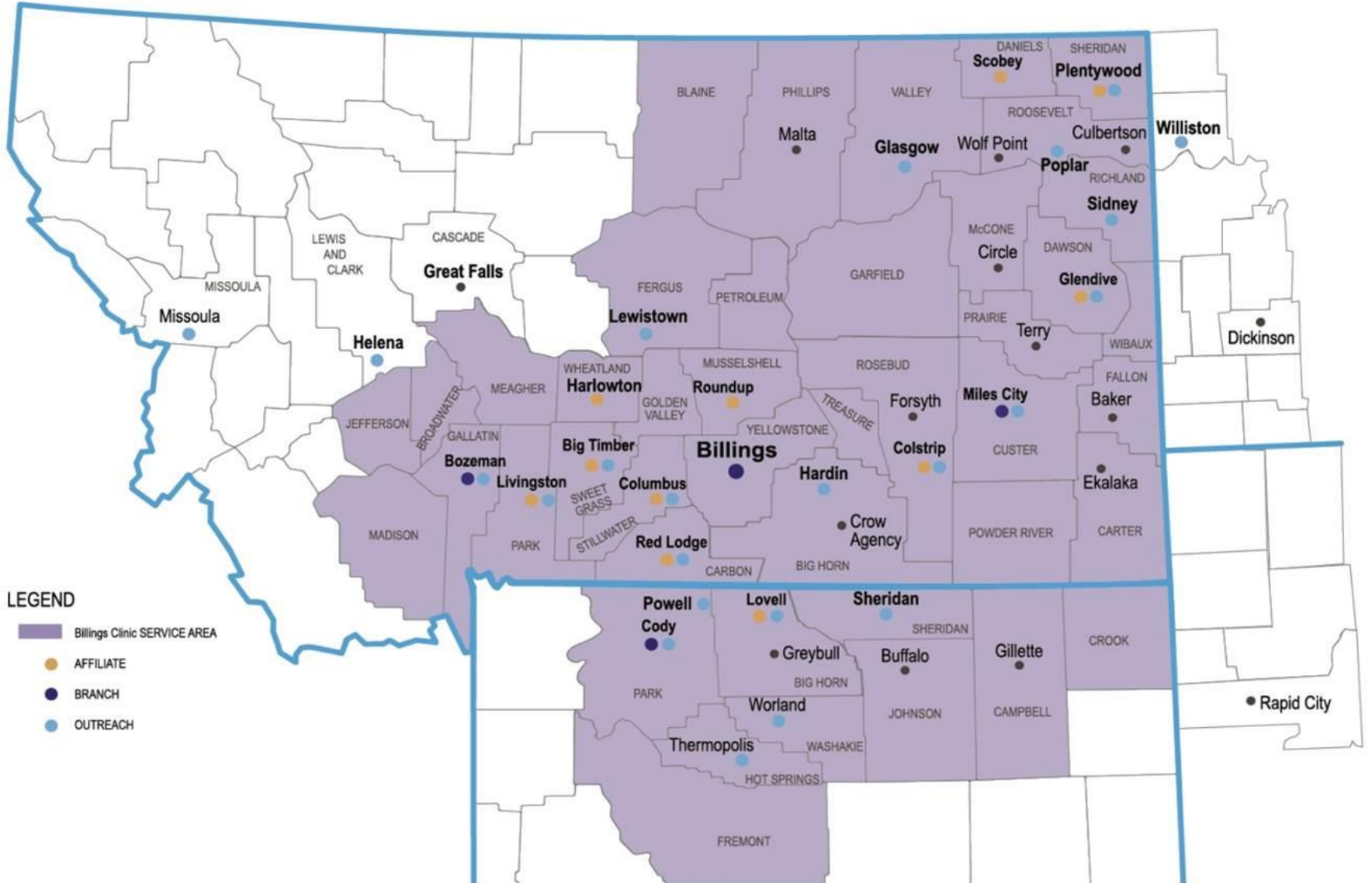


Management and Affiliation Relationships

- **Pioneer Medical Center* (Big Timber)** 1997
- Colstrip Medical Center (Colstrip) 1998
- North Big Horn Hospital (Lovell WY) 1999
- Daniels Memorial Health Care (Scobey) 2001
- **Beartooth Billings Clinic* (Red Lodge)** 2002
- **Stillwater Billings Clinic* (Columbus)** 2002
- **Livingston HealthCare* (Livingston)** 2002
- Roundup Memorial Healthcare (Roundup) 2010
- Sheridan Memorial HealthCare (Plentywood) 2012
- **Glendive Medical Center* (Glendive)** 2013
- Wheatland Memorial Hospital (Harlowton) 2014

*Affiliation

Affiliate, Branch and Outreach locations



LEGEND

- Billings Clinic SERVICE AREA
- AFFILIATE
- BRANCH
- OUTREACH

Regional Attributes

- Management Agreement—11 Facilities
- Core Services—15 Areas
- Affiliation Agreement
- Shared Governance
- Regional Advisory Board (RAB)
- System Development

Must-Do Strategies

- Aligning hospitals, physicians, and other providers across the continuum of care
- Utilizing evidenced-based practices to improve quality and patient safety
- Improving efficiency through productivity and financial management
- Developing integrated information system

Core Competencies

- Design and implementation of patient-centered, integrated care
- Creation of accountable governance and leadership
- Strategic planning in an unstable environment
- Internal and external collaboration

AHA, 2011 "Hospitals and Care Systems of the Future"

Questions?

Thank you! 😊